

Scoring Guide

Superior Response (95-100%): A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

Good Response (75-94%): A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

Fair Response (60-74%): A fair response minimally meets most requirements set forth in the RFP. The applicant demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

Failed Response (59% or less): A failed response does not meet the requirements set forth in the RFP. The applicant has not demonstrated sufficient knowledge of the subject matter.

		Response Quality								
		Superior		Good		Fair		Failed		
Possible Points	17	17	16	to	13	12	to	10	Below	10
	15	15	14	to	12	11	to	9	Below	9
	13	13	12	to	10	11	to	8	Below	8
	11	11	10	to	9	8	to	6	Below	6
	10	10	9	to	8	7	to	6	Below	6
	9	9	8	to	7	5	to	5	Below	5
	8	8	8	to	6	5	to	5	Below	5
	7	7	6	to	5	4		Below	4	